



Advance Your Career with EPCE Certificates

EPCE, the Energy Providers Coalition for Education, has partnered with Excelsior University to provide leadership and project management certificates designed to fill energy industry workforce skills gaps.

Excelsior University's online courses are a flexible and affordable option for working adults who need to expand their job competencies in:

- Corporate communication
- · Talent management
- Financial administration
- Logistics strategy
- Process efficiencies and training

Excelsior has bundled four courses at the undergraduate level and three courses at the graduate level in two subject areas—leadership and project management.

Upon completion of the required courses, the individual will receive a certificate from EPCE. If the ultimate goal is degree completion, these certificates align to Excelsior undergraduate and graduate degree programs. See reverse for details.

Employees of EPCE member companies are eligible for up to a 20% tuition discount on mid-management/undergraduate certificates and up to a 15% tuition discount on upper management/graduate certificates.

If you are interested in getting started on a certificate or have any questions, contact Jane Kelley, partnership manager, at **518-332-5758** or **jkelley@excelsior.edu**.

EPCE Leadership Certificates

These leadership certificate programs will train adult working learners to strategically and decisively lead across all functions in an organization in a collaborative manner. Upon successful completion of either level certificate, the adult working learner will be able to:

- Evaluate appropriate skills and tools for effective leadership
- Apply a strategic leadership approach and quantitative methods to the management of change in an organizational setting
- Analyze real-world organizational problems and generate recommendations for action
- Assess the ethical implications of actions for diverse stakeholders and in the context of globalization
- Create organizational policies, investigatory procedures, and training programs that are applicable to leadership decisions in staffing the organization and maintaining high performance

EPCE Energy Leadership Certificate (Mid-Management)

4 courses/12 credits toward a Bachelor of Professional Studies in Business and Management or a Bachelor of Professional Studies in Technology Management

BUS 452 Business Leadership (Core)

BUS 311 Organizational Behavior (Core)

Electives (select two):

- ACC 211 Financial Accounting
- BUS 222 Business Communication
- BUS 341 Management Concepts and Applications
- BUS 380 Managing Diversity in the Workplace
- BUS 350 Principles of Finance

EPCE Organizational Leadership Certificate (Upper Management)

3 courses/9 credits toward a Master of Business Administration

BUS 552 Leadership

Electives (select two):

- IND 502 Strategic Talent Management in a Complex World
- IND 522 Leading High-Performing Teams
- BUS 515 Labor Relations and Conflict Resolution
- BUS 517 Employee Staffing and Development
- BUS 554 Change Management
- IND 503 Data Driven Decision Making or BUS 563 Data Analytics

EPCE Project Management Certificates

These project management certificate programs will provide strategies for initiating, planning and executing, and completing a project in a variety of organizations. Upon successful completion of either level certificate, the adult working learner will be able to:

- · Prepare a project schedule including critical path definition
- Assess a project and anticipate, mitigate, and avoid project risk using project management strategies
- Apply team management, team development, and conflict resolution skills, and implement appropriate project communication, reporting, and documentation
- Develop a risk management plan to identify, analyze, and respond to various project risks

EPCE Energy Project Management Certificate (Mid-Management)

4 courses/12 credits toward a Bachelor of Professional Studies in Business and Management or a Bachelor of Professional Studies in Technology Management

IT 390 Project Management (Core)

BUS 425 Operations Management (Core)

Electives (select two):

- COMM 324 Conflict Management
- BUS 231 Business Data Literacy
- BUS 312 Managing Human Resources
- BUS 443 Lean Logistics
- BUS 431 Business Data Analysis

EPCE Project Management Certificate (Upper Management)

3 courses/9 credits toward a Master of Science in Management

BUS 530 Project Management Principles and Application

Electives (select two):

- BUS 522 Global Operations and Supply Chain Management
- BUS 502 Global Business Environments
- IND 503 Data Driven Decision Making or BUS 563 Data Analytics

For full course descriptions, visit **excelsior.edu/courses.**For more information regarding the EPCE certificates, visit **excelsior.edu/EPCE-certificate.**